



Europass Curriculum Vitae



Personal information

First name(s) / Surname(s) **KJELD AABO**
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E-mail Kjeld.aabo@man.eu
Nationality Danish
Date of birth 19591018

Desired employment / Occupational field **Engineering and Promotion/Marketing**

Work experience

Joined MAN B&W Diesel in 1983 after education in mechanical engineering.

Dates 2013 Director promotion 2 stroke engines in Copenhagen
2010 Head of Marine and Off shore Brazil. Expat in Rio De Janeiro until 1 /10-2013
2008 Head of 2-stroke promotion WWO (superior is Ole Grøne)
2006 to 2008 Head of research centre Copenhagen
2002 to 2006 Senior Manager engineering, 5 departments. (totally 51 persons)
1994 to 2002 Manager in 2-stroke marine installation department (12 persons in dept.)
1991 to 1994 Group Manager in 2-stroke marine installation department
1983 to 1991 Project engineer in MAN B&W 2-stroke power station division
(All years, been evolved with promotion and customer support.)

Main activities and responsibilities Management, technical responsibilities and customer support within MAN B&W Diesel 2 stroke.

Education and training

Dates 1983 Graduated in Mechanical Engineering from Copenhagen.
1886 Diploma in Sales and Marketing of economic and management from Copenhagen.

Name and type of organisation providing education and training Various internal courses in language and senior level management training.
Customer contact in all 27 years with MAN Diesel, and travelled from 50 to 150 days per year.

Personal skills and competences

Mother tongue(s)

Danish

Other language(s)

	Understanding		Speaking		Writing	
	Listening	Reading	Spoken interaction	Spoken production		
English	Very good	Very good	Very good	Very good	Very good	
German	Good	Good	Good	Good	Good	

Social skills and competences

Open and can communicate with all relevant customers and other business relations.

Organisational skills and competences

From 1994 to this date. Skills in management
 From 1983 to this date. Skills in Customer contact
 From 1990 to this date. Skills in presentation technique.
 From 2002 to this date. Financial responsible as senior Manager.
 Many years of experience in communication with authorities in connection to emission legislations.

Technical skills and competences

(Specialist technical areas) Lube and fuel, emission control, engine application and Gas fuelled engines.

Computer skills and competences

Microsoft office and different internal computer programs.

Artistic skills and competences

Have been making technical / promotional presentations at international events during the last 20 years.
 Have made a number of Technical papers and patents.
 Have been and still is Chairman of the international CIMAC Fuel working group for 20+ years.
 Member of the international ISO 8217 Fuel oil group.
 For further information please refer to Google "Kjeld Aabo".

Other skills and competences

Manager of different Technical and Promotion departments through 20 years. Experienced in working with customers and colleagues directly.